

Financial Statements

SIM Canada

September 30, 2019

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Independent Auditor's Report

To the Members of SIM Canada

Opinion

We have audited the financial statements of SIM Canada, which comprise the statement of financial position as at September 30, 2019, and the statement of activities and changes in fund balances, detailed statement of operating and property fund activities and changes in fund balances and cash flows for the year then ended, and notes to the financial statements including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of SIM Canada as at September 30, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO").

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of SIM Canada in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing SIM Canada's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate SIM Canada or to cease operations, or has no realistic alternative but to do so.



Those charged with governance are responsible for overseeing SIM Canada's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, design and perform audit procedures responsive to those risks, and obtain
 audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
 not detecting a material misstatement resulting from fraud is higher than for one resulting from
 error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
 override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of SIM Canada's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on SIM Canada's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause SIM Canada to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including
 the disclosures, and whether the financial statements represent the underlying transactions and
 events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Markham, Canada January 11, 2020 Chartered Professional Accountants Licensed Public Accountants

Grant Thornton LLP

SIM Canada Statement of Financial Position

Year ended September 30

- Car Gridou Coptombor Co		Operating and Property Fund	Retirement Assistance Fund	Externally Restricted Funds	2019 Total		2018 Total
Assets Current Cash Accounts receivable Prepaid expenditures	\$	1,276,010 93,841 52,014 1,421,865	\$ - - -	\$ - - -	\$ 1,276,010 93,841 52,014 1,421,865	\$	659,729 112,544 86,911 859,184
Investments (Note 4) Cash surrender value of donated life insurance policy Prepaid funeral expenses Property and equipment (Note 5)		6,183,722 67,369 - 1,104,006	 1,733,544 - 64,302 -	 1,601,193 - - 85,000	 9,518,459 67,369 64,302 1,189,006		8,881,994 71,581 64,302 1,214,870
	\$	8,776,962	\$ 1,797,846	\$ 1,686,193	\$ 12,261,001	\$	11,091,931
Liabilities Current Accounts payable and accrued liabilities Due to affiliated organizations (Note 6) Amounts held for missionaries Notes payable (Note 7) Deferred revenue Support designated for future purposes (Note 8) Revocable trusts (Note 9)	\$	226,757 232,046 287,086 - 7,717 29,225 782,831	\$ - - - - - - -	\$ 57,576 - 57,576 - 57,576 931,315	\$ 226,757 232,046 287,086 57,576 7,717 29,225 840,407	\$	215,679 151,293 301,958 57,576 7,717 34,625 768,848
Fund balances Unrestricted General Invested in property and equipment Internally restricted Missionary Projects Board Initiated Fund Retirement Assistance Fund (Note 10) Externally restricted (Note 11) Irrevocable Trusts Donated properties	<u></u>	782,831 1,696,012 1,104,006 3,379,102 1,770,589 44,422 	\$ 1,797,846 	 988,891	\$ 1,771,722 1,696,012 1,104,006 3,379,102 1,770,589 44,422 1,797,846 612,302 85,000 10,489,279 12,261,001	\$	1,619.712 1,142,868 1,229,870 2,978,974 1,522,351 103,223 1,797,846 612,087 85,000 9,472,219 11,091,931

On behalf of the Board of Directors	
Director	Director
	See accompanying notes to the financial statements

SIM Canada

Statement of Activities and Changes in Fund Balances Year ended September 30

	Operating and Property Fund	Retirement Assistance Fund (Note 10)	Externally Restricted Funds	Total 2019	Total 2018
Support and revenue Other income	\$ 11,702,713 706,366	\$ 232,360 \$ 140,375	- -	\$ 11,935,073 <u>846,741</u>	\$ 11,249,525 593,301
	12,409,079	372,735	-	12,781,814	11,842,826
Expenditures	11,274,417	490,337		11,764,754	10,880,687
Excess (deficiency) of support and revenue over expenditures	1,134,662	(117,602)	-	1,017,060	962,139
Fund balances, beginning of year	6,977,286	1,797,846	697,087	9,472,219	8,510,080
Interfund transfers (Note 12)	(117,817)	117,602	215		
Fund balances, end of year	\$ 7,994,131	\$ 1,797,846 \$	697,302	\$ 10,489,279	\$ 9,472,219

SIM Canada
Detailed Statement of Operating and Property Fund Activities and Changes in Fund Balances
Year ended September 30

	General	Missionary		Projects	Property	Boa	rd Initiated Fund		Total 2019		Total 2018
Support and revenue Contributions	\$ 1,522,756	\$ 6,668,252	\$	1,948,286	\$ -	\$	-	\$	10,139,294	\$	9,252,439
International contributions Legacies and bequests	56,753 466,581	 1,026,412 		5,051 8,622	 <u>-</u>		<u>-</u>		1,088,216 475,203		962,176 810,046
	2,046,090	 7,694,664		1,961,959	 				11,702,713		11,024,661
Net investment income Unrealized gains on investments Miscellaneous income and sales	174,016 335,718 182,541	 - - -		6,716 - <u>-</u>	 - - -		2,001 5,374 -		182,733 341,092 182,541		331,493 80,560 106,224
	692,275	 <u>-</u>		<u>6,716</u>	 <u>-</u>		7,375	_	706,366		518,277
	2,738,365	 7,694,664	_	1,968,675	 <u>-</u>		7,375		12,409,079	_	11,542,938
Expenditures Missionary support Projects	584,775	5,170,647		- 1,661,636	<u>-</u>		-		5,755,422 1,661,636		5,398,028 1,325,321
Ministry		1,536,598		-			-		1,536,598		1,673,898
General and administrative Home ministry	968,284 572,239	222,172 -		-	57,437 -		-		1,247,893 572,239		1,048,705 401,361
Retirement benefits Fundraising	46,998 <u>88,512</u>	 365,119 		<u>-</u>	 <u>-</u>		<u>-</u>		412,117 <u>88,512</u>	_	399,519 117,029
	2,260,808	 7,294,536		1,661,636	 57,437				11,274,417		10,363,861
Excess (deficiency) of support and revenue over expenditures	477,557	400,128		307,039	(57,437)		7,375		1,134,662		1,179,077
Fund balances, beginning of year	1,142,868	2,978,974		1,522,351	1,229,870		103,223		6,977,286		5,946,847
Interfund transfers (Note 12)	75,587	 		(58,801)	 (68,427)		(66,176)		(117,817)	_	(148,638)
Fund balances, end of year	\$ 1,696,012	\$ 3,379,102	\$	1,770,589	\$ 1,104,006	\$	44,422	\$	7,994,131	\$	6,977,286

SIM Canada Statement of Cash Flows

Year ended September 30	2019	2018
Increase (decrease) in cash		
Operating Excess of support and revenue over expenditures Items not affecting cash	\$ 1,017,060	\$ 962,139
Amortization of property and equipment included in general and administrative expenditures Net unrealized gains on investments included	57,437	47,470
in other income Write down of life insurance policy included in general	(445,538)	(108,025)
and administrative expenditures	4,212	5,967
	633,171	907,551
Change in non-cash working capital items Accounts receivable Prepaid expenditures Prepaid funeral expenses Accounts payable and accrued liabilities Due to affiliated organizations Amounts held for missionaries	18,703 34,897 - 11,078 80,753 (14,872)	(40,358) (3,283) 4,606 65,911 (62,974) (67,602)
Deferred revenue	130,559 763,730	
Financing		
Withdrawal of support designated for future purposes (Note 8) Decrease in notes payable Net increase (decrease) in revocable trusts	(5,400) - 80,451	(5,400) (74,252) (244,649)
	75,051	(324,301)
Investing Net purchases of investments Purchase of property and equipment	(190,927) (31,573)	(319,505) (198,959)
	(222,500)	(518,464)
Increase (decrease) in cash	616,281	(31,197)
Cash Beginning of year	659,729	690,926
End of year	\$ 1,276,010	\$ 659,729

September 30, 2019

1. Description of the Organization

SIM Canada (the "Organization") is dedicated to glorifying God through evangelizing the unreached, ministering to human needs through activities such as relief and development and disciplining believers into churches equipped to fulfill Christ's Commission (Matthew 28:19, 20). These purposes are carried on globally in association with other SIM organizations outside Canada, operating as "SIM International".

SIM Canada is a not-for-profit corporation without share capital, subject to the Corporations Act of Ontario and is registered with the Canada Revenue Agency as a charitable organization.

2. Summary of significant accounting policies

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO"), the more significant of which are outlined below.

Use of estimates

Management reviews the carrying amounts of items in the financial statements at each statement of financial position date to assess the need for revision or any possibility of impairment. Certain items in the preparation of these financial statements require management's best estimate. Management determines these estimates based on assumptions that reflect the most probable set of economic conditions and planned courses of action.

These estimates are reviewed periodically and adjustments are made to excess (deficiency) of support and revenue over expenditures as appropriate in the fiscal year they become known.

Fund accounting

Separate funds are maintained to account for and to report on the separate activities or objectives as determined by donors or by resolution of the Board of Directors (the "Board").

- (a) The Operating Fund includes general and shared funding and the internally restricted funds. General funding consists of contributions, other revenue and related expenditures pertaining to the operations of the Organization which are not included in other funds. Shared funding includes contributions designated for approved budgets of missionaries and are classified under the headings of missionary and projects. Internally Restricted Funds represent contributions that have been specifically restricted by the governing Board to provide investment income to be used for general and administrative purposes.
- (b) The Property Fund represents revenue, expenditures and net assets related to property and equipment.
- (c) The Externally Restricted Fund amounts are those not currently available for use in the Organization's ministries until commitments regarding their use have been fulfilled. The investment income earned by these funds is included in operating and internally restricted investment income as directed by the commitments.

September 30, 2019

2. Summary of significant accounting policies (continued)

Support and revenue recognition

The Organization follows the restricted fund method of accounting. Unrestricted contributions, legacies, bequests and grants are recognized as revenue of the Operating Fund in the fiscal year received or receivable.

Investment and other income is recognized when earned in accordance with the accrual basis of accounting. Investment income is allocated to the Restricted and Operating Funds based on the actual return earned by the assets held by the fund. Depending on the terms of the individual funds, this income is retained by the funds or transferred between the Operating Fund and other Internally Restricted Funds.

Contributions which are externally restricted by the donor are recorded in the appropriate restricted fund in the fiscal year received, receivable or deferred as support designated for future purposes.

Property and equipment

Purchased property and equipment are capitalized at cost. Amortization is provided over their estimated useful life using the following annual rates and methods:

National office building Missionary residences Furniture and equipment 2% declining balance basis 0 - 2% declining balance basis 25% declining balance basis

Contributed property and services

Contributed property is recorded at fair value at the date of contribution when fair value is reasonably determinable. Contributed services are not recognized in the financial statements due to the difficulty in determining their fair value.

Foreign operations

All expenditures for operations in foreign countries are recorded as expenditures when remitted. This policy is based on the assumption that such funds would not return to the Organization once they are sent overseas.

Interfund transfers

Transfers between funds are made when resources of one fund have been authorized to finance activities and acquisitions in another fund.

September 30, 2019

2. Summary of significant accounting policies (continued)

Financial instruments

The Organization considers any contract creating a financial asset, liability or equity instrument as a financial instrument. The Organization's financial instruments include cash, accounts receivable, investments, accounts payable, due to affiliated organizations, amounts held for missionaries, notes payable and revocable trusts.

Financial instruments are initially recorded at fair value and subsequently measured at amortized cost except for investments.

Investments are recorded at fair value with any resulting gain or loss recorded as part of excess (deficiency) of support and revenue over expenditures in the fiscal year incurred.

3. Objectives, policies and processes for managing capital

The Organization's capital is comprised of unrestricted funds, investment in property and equipment, internally restricted funds and externally restricted funds.

Unrestricted funds

Unrestricted funds include accumulated balances for the General Fund.

The Board's objective is to maintain unrestricted fund balance reserve levels sufficient to provide for current and future financial needs. Staff members are provided with monthly financial reports which include details of these fund balances and the Board reviews these reports at least three times per fiscal year.

Investment in property and equipment

Property and equipment comprise an office building in Ontario containing a guest house and office furniture and computer equipment for operations. In addition, there is a mission house and a donated cottage included in capital.

Capital budgets are approved by the Board as part of the annual budget approval process. Computer equipment is normally updated on a four year cycle. Capital spending is overseen by management and is reviewed by the Audit and Finance Committee and the Board at regular meetings.

Capital additions in fiscal 2019 amounted to \$31,573 (2018 - \$198,959) for renovations to the building and new furniture and equipment.

Internally restricted funds

Internally restricted funds include the Missionary Fund, the Project Fund, the Board Initiated Fund and the Retirement Assistance Fund.

September 30, 2019

3. Objectives, policies and processes for managing capital (continued)

Internally restricted funds (continued)

The Missionary and Projects Fund balances arise from donated funds for the ministry through a missionary or within a project that have not yet been disbursed to the designated area. These balances are actively managed daily against support agreements and project budgets by management in conjunction with each missionary or project manager. The balances will fluctuate depending upon the particular circumstances. Year end balances are reviewed and approved by the Audit and Finance Committee and by the Board.

The Board Initiated Fund was established from excess general funds and is specifically managed by the Board. The Fund is directed where the funds can be best utilized. Interest from this Fund is used in the operations of the Organization.

The principles related to the establishment, management and expenditures of the Retirement Assistance Fund are disclosed in Note 10. The expenditures from the Fund are approved by the Board as part of the annual budget approval process. Management oversees the administration of the Fund.

Externally restricted funds

Externally restricted funds include Irrevocable Trusts and Donated Properties. These funds have been donated to the Organization but will not be transferred to the Operating Fund until certain conditions have been met which, in most cases, is the death of the donor or beneficiary.

The terms of the trust agreements are overseen by management. The donated properties are maintained by the Organization.

4. Investments

	<u>2019</u>	2018
Equity Fixed income	\$ 4,855,044 4,663,415	\$ 4,571,857 4,310,137
	<u>\$ 9,518,459</u>	\$ 8,881,994

The investments are managed to achieve the long-term objectives of the Organization and are subject to the conditions placed on the funds by the donors and the Board. Accordingly, the investments have been presented as a non-current asset.

September 30, 2019

5. Property and equipment

			2019	2018
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
National office building Missionary residences Furniture and equipment	\$ 1,666,869 217,209 919,301	\$ 744,298 63,585 806,490	\$ 922,571 153,624 112,811	\$ 913,747 155,024 146,099
	\$ 2,803,379	\$ 1,614,373	<u>\$ 1,189,006</u>	\$ 1,214,870

No amortization is recorded on certain missionary residences having a cost for land and buildings totalling \$85,000 (2018 - \$85,000) held for eventual sale (Note 11). Amortization of the remaining balances is recorded as part of general and administrative expenditures.

6. Due to affiliated organizations

The Organization performs some of its activities through affiliated organizations. Affiliated organizations include other SIM offices around the world who work together to accomplish specific activities or pool resources for common charitable purposes. Amounts payable and receivable are settled on a monthly basis and are unsecured and non-interest bearing.

7. Notes payable

The Organization receives funds in the form of non-interest bearing, unsecured, demand notes. These notes are invested and the investment income earned is used for ministry purposes.

8. Support designated for future purposes

	2019			2018
Balance, beginning of year Withdrawals	\$	34,625 (5,400)	\$	40,025 (5,400)
Balance, end of year	\$	29,225	\$	34,625

9. Revocable trusts

The Organization administers, as trustee, revocable (grantor) trusts that provide for a beneficial interest to the Organization at the grantor's death. The trusts are revocable at the discretion of the grantor with 45 days notice; therefore, the principal amounts are recorded as liabilities. The Organization pays out the net income earned on the related investments to the grantors on a quarterly basis. Upon the grantor's death, the remaining trust assets may be recorded as contributions revenue.

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10. Retirement Assistance Fund

The Organization provides post-employment benefits for eligible member employees and records the amount of benefits as expenditures in the period they are paid. Post-employment benefits include social assistance and medical insurance and are granted based on a needs test.

The underlying principle for the Organization is dependence upon God for the provision of its needs. It does not promise any fixed amenity for the benefits, but will distribute funds received to meet the needs of each member, subject to the proviso, "as the Lord provides". The Organization will not go into debt to fund any of its programs, including retirement. The retirement program is reviewed annually to evaluate the adequacy of the amenities and relevance to prevailing market conditions. This plan was curtailed in 1995; however, there are new retirees each year and, if applicable, the portion of their term prior to 1995 will be considered.

Revenue in the retirement assistance fund consists of the following:

	2	<u>2019</u>	2018
Support and revenue Contributions International contributions	\$ 189 <u>42</u>	,431 \$,929	184,384 40,480
	232	360	224,864
Other income			
Investment income	35	929	47,559
Unrealized gains on investments	104	<u>446</u>	27,465
	140	<u>.375</u>	75,024
	\$ 372	,735 <u>\$</u>	299,888

11. Externally Restricted Funds

The Organization administers, as trustee, irrevocable (grantor) trusts that provide for the payment of income earned thereon to the grantor or other designated beneficiaries. Upon death of the grantor, the trusts provide for the distribution of assets to the Organization. The trusts are recorded on the statement of activities as restricted contributions in the period received or receivable.

Included in property and equipment of the Externally Restricted Funds are residential properties which the Organization received as gifts (Note 5). These properties were recorded at fair market value at the time of the gift and are held for eventual sale.

September 30, 2019

12. Interfund transfers

Interfund transfers received (distributed) for the year ended September 30, 2019 consist of the following:

<u> </u>	General Fund	 Projects Fund		Property Fund		Board Initiated Fund	-	Retirement Assistance Fund		Restricted Funds
Net purchase of property and equipment \$	(31,573)	\$ -	\$	31,573	\$	-	\$	-	\$	-
Transfer from Board Initiated Fund Transfer from irrevocable	7,375	-		-		(7,375)		-		-
trusts Transfer of 2018 receipt of	(215)	-		-		-		-		215
home loans receivable Transfer to Retirement	100,000	-		(100,000)		-		-		-
Assistance Fund		 (58,801)	_	<u>-</u>	-	(58,801)	_	117,602	_	<u>-</u>
\$	75,587	\$ (58,801)	\$	(68,427)	\$	(66,17 <u>6</u>)	\$	117.602	\$	215

13. Financial instruments

Transactions in financial instruments may result in the Organization assuming or transferring to another party one or more of the financial risks described below. The disclosures provide information that assists users of these financial statements in assessing the extent of risk related to financial instruments.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to meet its obligation. This risk is mitigated by the Organization through ensuring revenue is derived from qualified sources. The allowance for doubtful accounts in relation to accounts receivable is \$Nil (2018 - \$Nil).

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to liquidity risk with respect to its accounts payable, due to affiliated organizations, amounts held for missionaries and notes payable. The Organization reduces its exposure to liquidity risk by ensuring that it documents when authorized payments are due and maintaining adequate cash reserves to meet obligations.

Included in accounts payable and accrued liabilities are government remittances owing of \$Nil (2018 - \$Nil).

Currency risk

Currency risk is the risk arising from the change in price of one currency against another. The Organization is exposed to currency risk through investments which are in foreign currencies as well as operating bank accounts held in foreign currencies. Investments in US investment accounts at year-end are \$2,765,021 (2018 - \$2,541,491). Cash in US bank accounts at year-end is \$232,318 (2018 - \$67,051).

September 30, 2019

13. Financial instruments (continued)

Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization is exposed to interest rate risk on fixed income investments as the value of these investments will change with market fluctuations in interest rates.

Market price risk

Market price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices whether those changes are caused by factors specific to the individual financial instrument issuer, or factors affecting all similar financial instruments traded in the market. The Organization is exposed to market price risk on its investments in equities quoted on an active market since changes in market prices could result in changes in the fair value of these instruments.