

**Financial Statements** 

SIM Canada

September 30, 2022

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## Independent Auditor's Report

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To the Members of SIM Canada

### **Opinion**

We have audited the financial statements of SIM Canada, which comprise the statement of financial position as at September 30, 2022, and the statement of activities and changes in fund balances, detailed statement of operating and property fund activities and changes in fund balances and statement of cash flows for the year then ended, and notes to the financial statements including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of SIM Canada as at September 30, 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO").

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of SIM Canada in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing SIM Canada's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate SIM Canada or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing SIM Canada's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect



a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of SIM Canada's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on SIM Canada's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause SIM Canada to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including
  the disclosures, and whether the financial statements represent the underlying transactions and
  events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Markham, Canada January 14, 2023 Chartered Professional Accountants Licensed Public Accountants

Grant Thornton LLP

### SIM Canada Statement of Financial Position

September 30

September 30		Operating and Property Fund		Retirement Assistance Fund		Externally Restricted Funds		Total 2022		Total 2021
Assets										
Current Cash	\$	1,124,898	\$	_	\$	_	\$	1,124,898	\$	1,231,949
Short-term investments (Note 4)	Ť	-	•	-	•	-	•	-	•	300,000
Accounts receivable		107,860		-		-		107,860		79,904
Prepaid expenditures		69,314 1,302,072		<del></del>		<del></del>		69,314 1,302,072		23,127 1,634,980
		, ,								
Investments (Note 5) Cash surrender value of donated life insurance policies		9,399,583 53,477		1,386,955		994,619		11,781,157 53,477		10,791,670 58,772
Prepaid funeral expenses		55,477		39,302		-		39,302		39,302
Property and equipment (Note 6)		1,209,668		-		<u>-</u>		1,209,668		1,219,269
	\$	11,964,800	\$	1,426,257	\$	994,619	\$	14,385,676	\$	13,743,993
Liabilities Current										
Accounts payable and accrued liabilities	\$	148,928	\$	_	\$	_	\$	148,928	\$	135,359
Due to affiliated organizations (Note 7)	·	328,368	•	-	•	-	·	328,368	•	223,399
Amounts held for missionaries		307,471		-				307,471		248,912
Notes payable (Note 8)				-		27,576		27,576		37,576 7,717
Deferred revenue Support designated for future purposes (Note 9)		5,852 26,978		-		-		5,852 26,978		26,978
cupport designated for ratare purposes (retis o)	_	817,597		-		27,576		845,173		679,941
Revocable trusts (Note 10)		<u>-</u>		<u> </u>		502,469		502,469		557,723
		817,597		_		530,045		1,347,642		1,237,664
Fund balances	_	017,007		_		000,0.0		.,,		.,20.,00.
Unrestricted		0.000.450						0.000.450		0.455.407
General Invested in property and equipment		2,938,456 1,209,668		-		-		2,938,456 1,209,668		3,155,167 1,134,269
Internally restricted		1,209,000		_		_		1,203,000		1,134,203
Missionary		4,711,921		-		-		4,711,921		4,092,563
Projects		2,287,158		<u>-</u>		-		2,287,158		1,918,062
Retirement Assistance Fund (Note 11)		-		1,426,257		-		1,426,257		1,650,357
Externally restricted (Note 12) Irrevocable Trusts		_		_		464,574		464,574		470,911
Donated properties			_			<u> </u>				85,000
• •	_	11,147,203		1,426,257		464,574		13,038,034		12,506,329
	\$	11,964,800	\$	1,426,257	\$	994,619	\$	14,385,676	\$	13,743,993

On behalf of the Board of Directors

Director

Director

See accompanying notes to the financial statements

# **SIM Canada** Statement of Activities and Changes in Fund Balances Year ended September 30

	Operating and Property Fund	Retirement Assistance Fund (Note 11)	Externally Restricted Funds	Total 2022	Total 2021
Revenue Support and contributions Other income	\$ 13,444,233 (575,306) 12,868,927	\$ 260,223 (170,074) 90,149	\$ - - -	\$ 13,704,456 (745,380) 12,959,076	\$ 11,880,243 
Expenditures	12,648,473	314,249		12,962,722	11,364,534
Excess (deficiency) of revenue over expenditures before other item	220,454	(224,100)	-	(3,646)	1,655,097
Gain on sale of property and equipment (Note 6)	535,351			535,351	<del>-</del>
Excess (deficiency) of revenue over expenditures	755,805	(224,100)	-	531,705	-
Fund balances, beginning of year	10,300,061	1,650,357	555,911	12,506,329	10,851,232
Interfund transfers (Note 13)	91,337		(91,337)	<del>-</del>	<del>-</del>
Fund balances, end of year	\$ 11,147,203	\$ 1,426,257	\$ 464,574	\$ 13,038,034	\$ 12,506,329

# SIM Canada Detailed Statement of Operating and Property Fund Activities and Changes in Fund Balances Year ended September 30

	General	Missionary	Projects	Property	Total 2022	Total 2021
Revenue Contributions International contributions Legacies and bequests	2,172,381 72,706 144,638	\$ 6,800,375 1,033,676	\$ 3,186,755 33,702	\$ - -	\$ 12,159,511 1,140,084 144,638	\$ 10,656,052 949,607 90,578
<u> </u>	2,389,725	7,834,051	3,220,457		13,444,233	11,696,237
Miscellaneous income and sales Dividends and interest Realized (loss) gain on investments Unrealized (loss) gain on investments	149,901 386,494 (24,314) (1,098,197)	- - -	4,355 6,455 - 	-	154,256 392,949 (24,314) (1,098,197)	142,439 298,198 186,907 343,587
<del>-</del>	<u>(586,116</u> )		10,810	<del></del>	(575,306)	971,131
<del>-</del>	1,803,609	7,834,051	3,231,267		12,868,927	12,667,368
Expenditures Missionary support Projects General and administrative Ministry Home ministry	973,818 967,660 - 408,016	5,625,134 - 204,333 1,145,088	2,862,171 - - -	50,497 - -	6,598,952 2,862,171 1,222,490 1,145,088 408,016	6,304,765 2,133,943 1,078,771 808,120 349,781
Retirement benefits Fundraising _	55,972 115,646	240,138 			296,110 115,646	267,207 86,272
-	2,521,112	7,214,693	2,862,171	50,497	12,648,473	11,028,859
Excess (deficiency) of revenue over expenditures before other item	(717,503)	619,358	369,096	(50,497)	220,454	1,638,509
Gain on sale of property and equipment (Note 6)	<u>535,351</u>		<del></del>		<u>535,351</u>	
Excess (deficiency) of revenue over expenditures	(182,152)	619,358	369,096	(50,497)	755,805	1,638,509
Fund balances, beginning of year	3,155,167	4,092,563	1,918,062	1,134,269	10,300,061	8,529,873
Interfund transfers (Note 13)	(34,559)			125,896	91,337	131,679
Fund balances, end of year	2,938,456	\$ 4,711,92 <u>1</u>	\$ 2,287,158	\$ 1,209,668	<u>\$ 11,147,203</u>	\$ 10,300,061

# SIM Canada Statement of Cash Flows

Year ended September 30	2022	2021
Increase (decrease) in cash		
Operating Excess of revenue over expenditures Items not affecting cash	\$ 531,705	\$ 1,655,097
Net unrealized loss (gain) on investments included in other income Write down of life insurance policy included in general	1,098,197	(423,030)
and administrative expenditures  Amortization of property and equipment included	5,295	4,226
in general and administrative expenditures Gain on sale of property and equipment	50,497 <u>(535,351</u> )	56,535 
	1,150,343	1,292,828
Change in non-cash working capital items Accounts receivable Prepaid expenditures Accounts payable and accrued liabilities Due to affiliated organizations Amounts held for missionaries Deferred revenue	(27,956) (46,187) 13,569 104,969 58,559 (1,865)	6,648 8,435 18,042 (142,628) (44,371) (23,400)
	101,089	(177,274)
	1,251,432	1,115,554
Financing Receipt of support designated for future purposes Repayment of notes payable Net (decrease) increase in revocable trusts	(10,000) (55,254)	3,153 (10,000) 53,410
	(65,254)	46,563
Investing Proceeds on sale (purchase) of short-term investments Net purchase of investments Prepaid funeral costs realized Proceeds on sale of property and equipment Purchase of property and equipment	300,000 (2,087,684) - 620,351 (125,896)	(300,000) (932,961) 25,000 - (7,703)
	(1,293,229)	(1,215,664)
Decrease in cash	(107,051)	(53,547)
Cash Beginning of year	1,231,949	1,285,496
End of year	\$ 1,124,898	\$ 1,231,949

September 30, 2022

### 1. Description of the Organization

SIM Canada (the "Organization") is dedicated to glorifying God through evangelizing the unreached, ministering to human needs through activities such as relief and development and disciplining believers into churches equipped to fulfill Christ's Commission (Matthew 28:19, 20). These purposes are carried on globally in association with other SIM organizations outside Canada, operating as "SIM International".

The Organization is a not-for-profit corporation without share capital, subject to the Corporations Act of Ontario and is registered with the Canada Revenue Agency as a charitable organization.

### 2. Summary of significant accounting policies

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO"), the more significant of which are outlined below.

#### Use of estimates

Management reviews the carrying amounts of items in the financial statements at each statement of financial position date to assess the need for revision or any possibility of impairment. Certain items in the preparation of these financial statements require management's best estimate. Management determines these estimates based on assumptions that reflect the most probable set of economic conditions and planned courses of action.

These estimates are reviewed periodically and adjustments are made to excess (deficiency) of revenue over expenditures as appropriate in the fiscal year they become known.

### **Fund accounting**

Separate funds are maintained to account for and to report on the separate activities or objectives as determined by donors or by resolution of the Board of Directors (the "Board").

- (a) The Operating Fund includes general and shared funding and the internally restricted funds. General funding consists of contributions, other revenue and related expenditures pertaining to the operations of the Organization which are not included in other funds. Shared funding includes contributions designated for approved budgets of missionaries and are classified under the headings of missionary and projects. Internally Restricted Funds represent contributions that have been specifically restricted by the governing Board to provide investment income to be used for general and administrative purposes.
- (b) The Property Fund represents revenue, expenditures and net assets related to property and equipment.
- (c) The Externally Restricted Fund amounts are those not currently available for use in the Organization's ministries until commitments regarding their use have been fulfilled. The investment income earned by these funds is included in operating and internally restricted investment income as directed by the commitments.

September 30, 2022

### 2. Summary of significant accounting policies (continued)

### Revenue recognition

The Organization follows the restricted fund method of accounting for externally restricted contributions. Unrestricted contributions, legacies, bequests and grants are recognized as revenue of the Operating Fund in the fiscal year received or receivable.

Investment and other income is recognized when earned in accordance with the accrual basis of accounting. Investment income is allocated to the Restricted and Operating Funds based on the actual return earned by the assets held by the fund. Depending on the terms of the individual funds, this income is retained by the funds or recognized in the Operating Fund and other Internally Restricted Funds.

Contributions which are externally restricted by the donor are recorded in the appropriate restricted fund in the fiscal year received or receivable or deferred as support designated for future purposes.

### **Property and equipment**

Purchased property and equipment are capitalized at cost. Amortization is provided over their estimated useful life using the following annual rates and methods:

National office building 2% declining balance basis
Missionary residences 2% declining balance basis
Furniture and equipment 25% declining balance basis

Property and equipment are tested for impairment when events or changes in circumstances indicate that an asset might be impaired. The assets are tested for impairment by comparing the net carrying value to their fair value or replacement cost. If the asset's fair value or replacement cost is determined to be less than its net carrying value, the resulting impairment is reported in the statement of activities and changes in fund balances. Any impairment recognized is not reversed.

### Contributed property and services

Contributed property is recorded at fair value at the date of contribution when fair value is reasonably determinable. Contributed services are not recognized in the financial statements due to the difficulty in determining their fair value.

### Foreign operations

All expenditures for operations in foreign countries are recorded as expenditures when remitted. This policy is based on the assumption that such funds would not return to the Organization once they are sent overseas.

### Interfund transfers

Transfers between funds are made when resources of one fund have been authorized to finance activities and acquisitions in another fund.

September 30, 2022

### 2. Summary of significant accounting policies (continued)

#### **Financial instruments**

The Organization considers any contract creating a financial asset, liability or equity instrument as a financial instrument. The Organization's financial instruments include cash, short-term investments, accounts receivable, investments, accounts payable, due to affiliated organizations, amounts held for missionaries, notes payable and revocable trusts.

Financial instruments are initially recorded at fair value and subsequently measured at amortized cost except for investments.

Investments are recorded at fair value with any resulting gain or loss recorded as part of excess (deficiency) of revenue over expenditures in the fiscal year incurred.

### 3. Objectives, policies and processes for managing capital

The Organization's capital is comprised of unrestricted funds, invested in property and equipment, internally restricted funds and externally restricted funds.

### Unrestricted funds

Unrestricted funds include accumulated balances for the General Fund.

The Board's objective is to maintain unrestricted fund balance reserve levels sufficient to provide for current and future financial needs. Staff members are provided with monthly financial reports which include details of these fund balances and the Board reviews these reports at least three times per fiscal year.

### Invested in property and equipment

Property and equipment comprise an office building in Ontario containing a guest house and office furniture and computer equipment for operations. In addition, there is a mission house and a donated cottage included in capital. The donated cottage was sold during the year (Note 6).

Capital budgets are approved by the Board as part of the annual budget approval process. Computer equipment is normally updated on a four year cycle. Capital spending is overseen by management and is reviewed by the Audit and Finance Committee and the Board at regular meetings.

Capital additions in fiscal 2022 amounted to \$125,896 (2021 - \$7,703) for additions to the building and new equipment (2021 - new equipment).

### Internally restricted funds

Internally restricted funds include the Missionary Fund, the Projects Fund and the Retirement Assistance Fund.

September 30, 2022

### 3. Objectives, policies and processes for managing capital (continued)

### Internally restricted funds (continued)

The Missionary and Projects Fund balances arise from donated funds allocated for the ministry through a missionary or within a project that have not yet been disbursed to the designated area. These funds are internally restricted by the governing Board. These balances are actively managed daily against support agreements and project budgets by management in conjunction with each missionary or project manager. The balances will fluctuate depending upon the particular circumstances. Year end balances are reviewed and approved by the Audit and Finance Committee and by the Board.

The principles related to the establishment, management and expenditures of the Retirement Assistance Fund are disclosed in Note 11. The expenditures from the Fund are approved by the Board as part of the annual budget approval process. Management oversees the administration of the Fund.

### Externally restricted funds

Externally restricted funds include Irrevocable Trusts and Donated Properties. These funds have been donated to the Organization but will not be transferred to the Operating Fund until certain conditions have been met which, in most cases, is the death of the donor or beneficiary.

The terms of the trust agreements are overseen by management. The donated properties are maintained by the Organization.

#### 4. Short-term investments

Prior year's short-term investments consisted of a guaranteed investment certificate that earned interest at 0.20% per annum and matured January 17, 2022.

### 5. Investments

	2022	2021
Equity Fixed income	\$ 6,038,586 <u>5,742,571</u>	\$ 5,637,374 5,154,296
	<u>\$ 11,781,157</u>	\$10,791,670

The investments are managed to achieve the long-term objectives of the Organization and are subject to the conditions placed on the funds by the donors and the Board. Accordingly, the investments have been presented as non-current assets.

September 30, 2022

### 6. Property and equipment

	Cost	Accumulated amortization	Net Book Value	2021 Net Book Value
National office building Missionary residences Furniture and equipment	\$ 1,856,775 132,209 997,291	\$ 802,315 67,621 906,671	\$ 1,054,460 64,588 90,620	\$ 956,735 150,906 111,628
	\$ 2,986,275	\$ 1,776,607	<b>\$ 1,209,668</b>	\$ 1,219,269

Amortization is recorded as part of general and administrative expenditures. In prior year, no amortization was recorded on certain missionary residences in Algonquin Highlands having a cost for land and buildings of \$85,000 held for eventual sale (Note 12). The Organization sold that missionary residence in Algonquin Highlands for \$620,351, net of fees, in June 2022 resulting in a gain on sale of property and equipment of \$535,351.

### 7. Due to affiliated organizations

The Organization performs some of its activities through affiliated organizations. Affiliated organizations include other SIM offices around the world who work together to accomplish specific activities or pool resources for common charitable purposes. Amounts payable and receivable are settled on a monthly basis and are unsecured, due on demand and non-interest bearing.

### 8. Notes payable

The Organization receives funds in the form of non-interest bearing, unsecured, demand notes. These notes are invested and the investment income earned is used for ministry purposes.

### 9. Support designated for future purposes

	 2022	 2021
Balance, beginning of year Receipts	\$  26,978 <u>-</u>	\$ 23,825 3,153
Balance, end of year	\$ 26,978	\$ 26,978

September 30, 2022

#### 10. Revocable trusts

The Organization administers, as trustee, revocable (grantor) trusts that provide for a beneficial interest to the Organization at the grantor's death. The trusts are revocable at the discretion of the grantor with 45 days notice; therefore, the principal amounts are recorded as liabilities. The Organization pays out the net income earned on the related investments to the grantors on a quarterly basis. Upon the grantor's death, the remaining trust assets may be recorded as contributions revenue.

### 11. Retirement Assistance Fund

The Organization provides post-employment benefits for eligible member employees and records the amount of benefits as expenditures in the period they are paid. Post-employment benefits include social assistance and medical insurance and are granted based on a needs test.

The underlying principle for the Organization is dependence upon God for the provision of its needs. It does not promise any fixed amenity for the benefits, but will distribute funds received to meet the needs of each member, subject to the proviso, "as the Lord provides". The Organization will not go into debt to fund any of its programs, including the retirement program. The retirement program is reviewed annually to evaluate the adequacy of the amenities and relevance to prevailing market conditions. This plan was curtailed in 1995; however, there are new retirees each year and, if applicable, the portion of their term prior to 1995 will be considered.

Revenue in the retirement assistance fund consists of the following:

	 2022		2021
Support and contributions Contributions International contributions	\$ 233,998 26,225	\$	153,810 30,196
	 260,223	_	184,006
Other income			
Dividends and interest	70,875		54,491
Realized (loss) gain on investments	(4,385)		34,155
Unrealized (loss) gain on investments	 (236,564)		79,443
	 (170,074)		168,089
	\$ 90,149	\$	352,095

September 30, 2022

### 12. Externally Restricted Funds

The Organization administers, as trustee, irrevocable (grantor) trusts that provide for the payment of income earned thereon to the grantor or other designated beneficiaries. Upon death of the grantor, the trusts provide for the distribution of assets to the Organization. The trusts are recorded on the statement of activities as restricted contributions in the period received or receivable.

Included in property and equipment of the Externally Restricted Funds in the prior year were residential properties which the Organization received as gifts. These properties were recorded at fair market value at the time of the gift, held for eventual sale, and sold during fiscal 2022 (Note 6).

#### 13. Interfund transfers

Interfund transfers received (distributed) for the year ended September 30, 2022 consist of the following:

	General <u>Fund</u>	Property Fund	Externally Restricted Funds
Net purchase of property and equipment Transfer of donated properties upon death of grantors	\$ (125,896)	\$ 125,896	\$ -
consistent with the terms of the donation  Transfer from irrevocable trusts upon death of grantor	85,000 6,337	-	(85,000) (6,337)
Transier from inevocable trusts upon death or grantor			, ,
	\$ (34,559)	\$ 125,896	\$ (91,337)

### 14. Financial instruments

Transactions in financial instruments may result in the Organization assuming or transferring to another party one or more of the financial risks described below. The disclosures provide information that assists users of these financial statements in assessing the extent of risk related to financial instruments.

### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to meet its obligation. This risk is mitigated by the Organization through ensuring revenue is derived from qualified sources. The allowance for doubtful accounts in relation to accounts receivable is \$Nil (2021 - \$Nil).

Included in accounts payable and accrued liabilities are government remittances owing of \$Nil (2021 - \$Nil).

September 30, 2022

### 14. Financial instruments (continued)

### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to liquidity risk with respect to its accounts payable, due to affiliated organizations, amounts held for missionaries, notes payable and revocable trusts. The Organization reduces its exposure to liquidity risk by ensuring that it documents when authorized payments are due and maintaining adequate cash reserves to meet obligations.

### Currency risk

Currency risk is the risk arising from the change in price of one currency against another. The Organization is exposed to currency risk through investments which are in foreign currencies as well as operating bank accounts held in foreign currencies. Investments in US investment accounts at year-end are \$3,290,080 (2021 - \$3,174,420). Cash in US bank accounts at year-end is \$266,085 (2021 - \$234,273).

### Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization is exposed to interest rate risk on fixed income investments as the value of these investments will change with market fluctuations in interest rates.

### Market price risk

Market price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices whether those changes are caused by factors specific to the individual financial instrument issuer, or factors affecting all similar financial instruments traded in the market. The Organization is exposed to market price risk on its investments in equities quoted on an active market since changes in market prices could result in changes in the fair value of these instruments.